

Message Text

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PAGE 01 STATE 077864

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ORIGIN SS-30

INFO OCT-01 ISO-00 /031 R

66605

DRAFTED BY: OPIC/GC:PRGILBERT

APPROVED BY: EB/IFD:MKENNEDY

EB/IFD:WHCOURTNEY

ARA/BC:AISSACS

L/ARA:DGANTZ (INFO)

S/S:WHLUERS

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P 171743Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY SANTIAGO PRIORITY

C O N F I D E N T I A L STATE 077864

EXDIS

E.O. 11652: GDS

TAGS: EIND, CI

SUBJ: ITT

REF: SANTIAGO 1868

1. POSSIBILITY THAT ITT MAY BE ABLE TO NEGOTIATE WITH GOC ON
MATTER OF COMPENSATION FOR CHILTELCO HAS DIRECT BEARING UPON
OPIC'S POSTURE IN FORTHCOMING ARBITRATION.

2. ITT HAS ASKED OPIC TO STATE FORMALLY WHETHER IT BELIEVES
ITT REMAINS UNABLE TO NEGOTIATE WITH GOC. COUNSEL FOR OPIC
BELIEVES IT MAY BE IMPORTANT FOR OPIC TO DISCLOSE THE SUBSTANCE OF
REFTEL TO AVOID CLAIM THAT OPIC HAS WITHHELD RELEVANT INFORMATION.

3. DOES EMBASSY HAVE ANY OBJECTION TO OPIC'S REVEALING TO ITT
SUBSTANCE OF REFTEL OR AT LEAST THAT OPIC HAS LEARNED GOC WORKING
LEVEL COMMITTEE ON CHILTELCO IS THINKING OF BEGINNING NEGOTIATIONS
ON COMPENSATION IN DUE COURSE. OPIC WOULD APPRECIATE IMMEDIATE
RESPONSE. KISSINGER

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